

BME (Business Models Evaluation)

For a long time professors at Harvard Business School in Oxford have dictated the most appropriate methods in the assessment of the proper setting of Business Models, starting with financial basis rather than Economic.

B.M.E. is a summary of these methods. It was updated and organized in a standard model applicable to most popular ERP.

The efforts made by our developers have helped simplify the Process along with the help of mathematical models developed to meet the expectations of any type of company.

B.M.E. is able to both evaluate and redefine processes leading to the fulfilment of the conditions laid down by the Financial and Economic Budgets.

B.M.E. also allows us to construct **Scenarios** (What If) to better and more cost-efficiently relate to the changing realities of the Market.

Conditions to meet

These are related to two Situations each company constantly compares

- **Profit in structuring Budget**
- **Dividends to Produce**

We are regularly facing a Statement that says that debts must be refunded.

Companies are usually in the following situation: Economic Budget structured without considering that the repayment of debts is based on how the company will perform in the Current Accounting Period.

Keeping in mind these Pillars, including **taxation** and **financial debts, which are not strictly related to Profit & Loss Accounts**, our team of experts has designed special methods to implement after the first draft Budget.

These allow, through mathematical models, to redefine the values of the groups of Costs and Revenues, in order to bring them in line with the initial goals laid out by the company.

A correct vision and perspective of **Business Models** can be reached, (not approximated but absolutely defined) however, suitable for the future development of Companies which come out from an **epochal crisis** and are not able to continue with their **former existing and obsolete** systems.

As Einstein once said: "**the Definition of madness is to operate in the same way expecting different results**"

We just recall that, according to our current taxation system, a company that concludes its **financial year with no Profit**, constantly **worsening** its **financial situation**. An example for all: **inventory variations**, while contributing to the Profit of the year, have a **heavy financial impact**.

Without any apparent warnings, but **unavoidably**, in the future, Companies will be forced to **deal with this reality**.